



The Front End

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need to thank him for the efforts he puts in to provide this club with a great schedule of events. Mike and the Board members feels that attendance should be better. So, we are open to suggestion to improve events attendance.

G. Lou Zuniga



President's Message

President's Message: The summer finally gave into the pleasant fall weather temperatures. Like most of us I was getting weary of the heat and rain deluges we were being subjected to week in and week out all summer long.

In July, the Heart of Ohio Chapter-NCRS had a meeting at American Custom Industries with nine of our members attending.

In August, the Heart of Ohio Chapter-NCRS hosted its annual picnic at Alum Creek state park. Of course with another hot sunny day and a shower that followed by the end of the festivities. The club provide members and their spouses with beverages, hamburgers, brats, hotdogs and the fixings to go with them. Members also brought dishes to share.

In September, the Heart of Ohio Chapter-NCRS was invited to attend the

annual Corvette Gathering in Lancaster, Ohio but due to hurricane Florence the event was cancelled. Later in September 15th, the Heart of Ohio Chapter-NCRS hosted a road tour through the Mohican state park. We had an attendance of 8 members with 6 guest also joining the group plus six spouses enjoying the road tour. Again, it was another hot sunny day that cut the trip short due to an overheated C4 Corvette which ended in the park. We ended our tour with members having lunch at the Train restaurant in Bellville, Ohio.

Coming up October 27th, is the Heart of Ohio Chapter-NCRS meeting at Barry Dowdy's home at 7175 Reynoldsburg Baltimore Rd, Pickerington, OH. Coupled in our meet is an open membership meeting where all offices are open to anyone wishing to submit their name for an existing position. Attending members will be given the chance to vote on those



wishing to submit their names for the positions of choice. Six other club topics will be presented and discussed as part of the meeting.

November 10th, Mike Treece has negotiated with Napoleon's Pro Team Corvettes a seminar with knowledgeable Corvette experts talks. Site: Pro Team 1410 Scott St. Napoleon, Ohio.

December 8th, the Heart of Ohio Chapter-NCRS will have its Christmas party at Der Dutchman in Bellville, Ohio

Throughout this year Mike Treece has created quite a event schedule for the Heart of Ohio Chapter-NCRS. And we

July- American Classic Industries- Sylvania, OH

On July 28th, 9 Members and their guests made the trip to American Classic Industries in Sylvania, OH. ACI is known for high reproduction fiberglass parts from 63- Current.



Thanks to American Classics for their hospitality.



American Custom Industries manufactures all the Corvette fiberglass body components you will see on our website. We specialize in the prototyping and manufacturing of both stock and custom items, using hand layup and closed molding (RTM) processes. We use only the highest quality raw materials available in the market today to allow us to meet the critical demands of our customers.

Thanks to Mike for all his work with the event.

Go to acivette.com for more information.



August –Heart of Ohio Picnic

Our HoO picnic was held on August 12th, on a beautiful day at Alum Creek State park. The club rented a nice shelter house at the base of the dam. 13 members and families enjoyed a great day.



The Crew cooking up the hot dogs and burgers!



View from top of the dam. Alum Creek State Park.

September-HoO Road Tour

14 members enjoyed a road tour in September going through Mohican State Park. Various stops included Pleasant Hill Dam (pictured below), Wolf Mill, and the Mohican Fire Tower. The tour concluded with lunch at the train station in Bellville, OH.



Tech Article—Selling your Classic Car.

Terry Buchanan wrote a nice article detailing a new avenue to sell your classic Corvette.

Selling Your Classic Car Online

By Terry Buchanan

Thinking about selling your classic car? Are you dreading listing it in the newspaper or other periodicals and having all the phone calls and tire kickers that are just out to take a ride in you classic but have no intention of buying? Or, have you listed your car and not had much of a response, if any? Is it starting to feel like a huge waste of time and money? This past summer, Wes Wells, our Newsletter Editor, and I sold our Corvettes on an online auction site. No, it was not Ebay. The online auction site is called Bring a Trailer.Com, **BaT** for short. I had never heard of this site until Wes told me about his success story earlier this summer. I had been thinking of selling my '68 and thought I would give it a shot. So I brought up the website: <https://bringatrailer.com/> on my computer and started learning about the auction process.

The Process: It is very simple. BaT runs an online auction site that connects sellers with buyers.

Sellers submit cars to BaT from all over the world but from what I have observed, the main inventory comes from the United States and Canada. There are two types of sellers, private sellers and dealers. You will know if you are dealing with a private seller or a dealer by reading the BaT Essentials at the beginning of the listing.

BaT will work with the seller to help them craft an honest and informative listing for their vehicle using the seller's facts and photos. The more photos you take of your car, the better a buyer will feel about bidding. Take shots of the exterior, interior, engine bay, any problem areas and be sure to take shots of the chassis, too. Giving an honest assessment of your car's condition, with all the positives and all the negatives, will pay off at the end of the auction with bidder confidence. It takes somewhere between ten days to two weeks before the auction goes live. In

This 1968 Chevrolet Corvette was produced in December 1967 and originally sold in Middleville, Michigan. Acquired by the seller 18 years ago, the car received a mechanical restoration between 2006 and 2007. The 427ci L36 V8 and Turbo Hydra-Matic 400 3-speed automatic transmission were also rebuilt at that time. Finished in British Green Metallic over black, this C3 has won a number of Top Flight awards from the National Corvette Restorers Society, including at the 2011 convention in Novi, Michigan. The seller has added about 3,400 miles since completing the refresh, and an oil and filter change was completed in 2017. This Corvette is now being offered with the NCRS awards, records since 2000, and a clean Ohio title in the seller's name.

BaT Essentials

Lot #11162

Seller: Buck52

Location: Dayton, Ohio 45434

Chassis: 194678S406412

44k Miles Shown, TMU

British Green Metallic over Black

Matching Number 427/390 V8

3 Speed Turbo-Hydra-Matic 400 Transmission

2006-2007 Refurbishment

Power Steering

Replacement Frame

Engine and Transmission Rebuilt

Refresh Receipts

NCRS Top Flight Winner

Private Party or Dealer: Private Party

Model Page: **Chevrolet Corvette C3**

Category: **American**

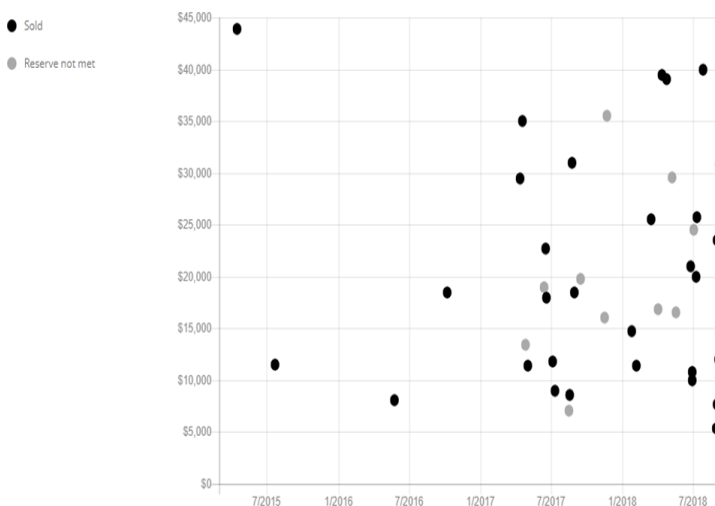


Tech Article—Selling your Classic Car.

Auctions are live for seven days with the unique-to-BaT features like *community comments* (these are comments from the general public about the car that help people bid with confidence), *bidding charge holds* (When bidding, BaT places a hold on your credit card for 5% of your initial bid amount with a minimum hold of \$250 and maximum of \$5000. Should you win the auction, that hold will be converted to a charge. If not, the hold will be released immediately at auction end. It can sometimes take a few days for your bank to release the funds) and *sniping protection*. (2 minutes are added to the auction with the last bid to be sure everyone's bid has been registered. This gives everyone a chance and help sellers get the best possible price.)

Many of the buyers will not be able to make a trip to inspect the car. They will closely rely on the pictures taken and other documentation. A Corvette that has gone through NCRS judging with its judging sheets posted gives the buyer more confidence in bidding.

You can place a realistic reserve price on your car or sell it with no reserve. To get a better understanding of market prices, BaT has a graph of market prices for sold cars and also cars that have not met their reserve. For Corvettes, it is broken down by generations, C-1 through C-7. Here is a link to get to the pages: <https://bringatrailer.com/models/> Just scroll down to Chevrolet and find all the Corvettes that have sold on BaT, their prices and the date they sold. On their actual website, if you hover over the dot with your mouse and click, you can get the complete information on the car.



The listing process is fairly fast and reasonably priced for the international exposure that the car will receive. A seller will pay \$99 to list their vehicle. That payment is collected by credit card and is done before work starts on the listing. If your car does not meet your reserve, there are no do over's. The thinking of BaT is the car has had its chance and will not sell for more a second time.

As mentioned earlier, the BaT community and interested buyers make comments and ask questions about the car. It is always a good idea to plan your auction when you are available to respond back to questions in a timely manner. Although the person who purchased my car lives in Chicago, there might be a person who would like to make a personal visual inspection of the car. You would need to work out the arrangements with the prospective buyer.

Here is a comment about my '68 from Bricklin2117. Everyone uses an alias on the auction site. The number after the thumbs up is how many people agreed to comments he or she have made while they have been a member of the auction site.

Jul 25 at 10:39 PM
Bricklin2117
1,358

No respect showing yet!! This lady should command more on her dance card. What's not to like? Early C3 bodystyle, big block, nice green though nobody agrees on the GM given name. Nicely restored-only problems are stance (easily corrected) and the automatic which is probably why this one still has original engine!! Give it the love it deserves!! Wosh I could afford to corral this one!!

0
Flag as not constructive

For buyers, the fee is 5% of the selling price with a cap of \$5,000.00. For a car at auction selling for \$50,000, the buyer's fee is \$2,500.00. The buyer has a credit card on file before they can bid. With the reserve being reached, the 5% is taken from the credit card. The seller and buyer email addresses are exchanged at the close of a

Tech Article—Cont'd

successful auction sale. It is suggested that a bill of sale and a copy of the title be sent to the buyer at the close of the auction and the buyer makes a wire transfer to the seller's bank. After the wire has been received, the title is notarized and sent to the buyer and arrangements are made for the pickup of the car.

There is always the chance that the buyer will have remorse and not send the money for the purchase of the car. However, the 5% of the sale price has already been taken from his credit card and if he does not go through with the sale, he will not be permitted to bid on the site again. The seller will have wasted \$99 but still has the car. This scenario does not happen very often in the reviews I read.

Both Wes and I had bids that met our reserve price for our Corvettes. A reserve price can be lowered but not raised during the auction. With national and international exposure during the auction, you can feel you are getting the best price for your classic car. Good luck to you when you decide to sell or buy.

To see the complete history of the sale of my '68 Corvette and the comments, go to <https://bringatrailer.com/listing/1968-chevrolet-corvette-17/>

Terry B.



Finances

Beginning Cash Balance 1/1/18: \$8,683.40

REVENUE:

Membership Dues: \$680.00

Chapter Meet Registration Fees: \$1,725.00

Charity Car Show Income: \$450.00

Total Revenue: \$2,855.00

EXPENSES:

Operations & Planning: \$302.97

Judging Meet Expense: \$1,081.65

Charitable Contribution: \$1,000.00

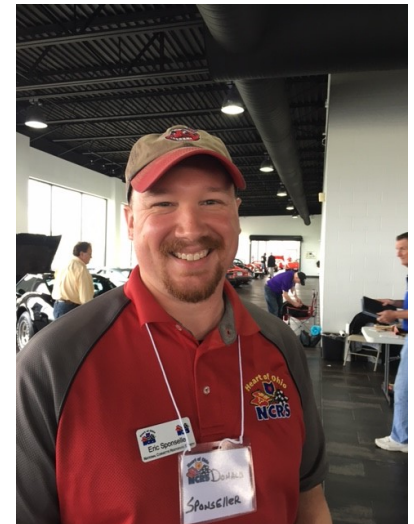
Charity Car Show Expense: \$0.00

Paypal Fees \$68.62

Total Expenses: \$2,453.24

Closing Cash Balance 12/31/18: \$9,085.16

Eric Sponseller



Heart of Ohio—Calendar of Events

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Check the website for any changes/add to the calendar.



October

October 27, 2018
Heart of Ohio Chapter Membership & Elections Meeting -
10:00 am
Barry Dowdy's Garage
7175 Reynoldsburg Baltimore Road
Pickerington, Ohio 43147-9401

November

November 10, 2018
Heart of Ohio Chapter Corvette History Event
Pro Team Corvettes (Subject & Speakers To Be An-
nounced)
1410 Scott St.
Napoleon, OH 43545

December

December 8, 2018
Heart of Ohio Chapter Holiday Party 4:30 pm to 6:30 pm
Der Dutchman Restaurant
720 State Rte 97 W.
Bellville, OH 44813

We're on the web ! www.ncrs.org/hoo

The Back Page - Questions for the Club

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Nice time at the picnic. Got to drive my new car. The new C7's are fantastic (and fast!!).

Really enjoyed the summer with local shows and Cars and Coffee. Car guys (and ladies) are some of the best people around.



Kudo's to Terry Buchanan, the Heart of Ohio Board, and its membership for earning another TOP FLIGHT Chapter Award. 8 years in a ROW!!

None of this is possible without your support and passion for the club!

Needed: Tech Articles! Working on your Corvette? Write a short article in Word format (make sure to take pictures!). Articles can be submitted to my email address at osubuci@att.net